

June 30, 2022

As you may be aware, in January 2022 WSFS Financial acquired Bryn Mawr Bank Corporation, the parent company of Bryn Mawr Trust (BMT) and Bryn Mawr Trust Insurance Advisors (BMTIA).

We are writing to inform you that effective June 30, 2022, the business of BMT Insurance Advisors will transfer from WSFS to Patriot Growth Insurance Services, LLC (Patriot).

After careful consideration, it was determined that the best opportunity for BMTIA would be to find a partner that is a leader in the insurance segment and will continue to deliver exceptional service to our Clients. Patriot brings greater scale and additional product offerings while sharing a similar philosophy to BMTIA.

Please be assured of the following:

- All BMTIA Associates will continue with Patriot and have the resources and robust platform to grow and flourish.
- Your insurance advisory team will remain the same, with additional resources to support the advisors you have enjoyed working with. If you have opportunities for them, you should contact them as you have done in the past using the same telephone numbers and email addresses.
- Your policies with BMTIA as broker/agent will continue uninterrupted. With the additional resources now available via Patriot, the team will continue to provide professional advice, competitive pricing and quality products for your insurance needs.
- If you are a banking Customer and/or Wealth Client, your relationship with WSFS and Bryn Mawr Trust will not change.

We sincerely appreciate your continued trust in us serving your insurance and risk management needs, and look forward to continuing to provide the high level of service you have come to expect as part of the Patriot team.

If you have any questions, please contact your account manager or insurance advisor, or call 610.527.1881. We'd love to hear from you.



Kimberly Trubiano
President
BMT Insurance Advisors



Dominic Canuso
Chief Financial Officer
WSFS Bank

